

Palit-Ilaw sa Palengke, New Dagonoy Market













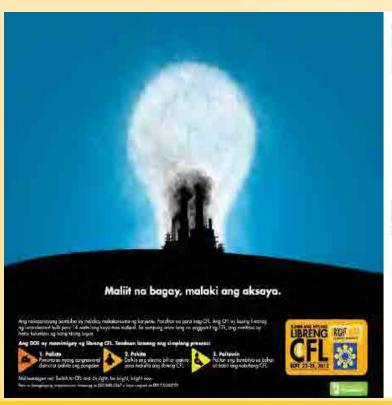


Switch-on Ceremony, August 20, 2011

# Public Lighting Retrofits



Retrofit of park lights in Burnham Park and Wright Park







#### INCANDESCENT RULR

#### Libu-libong pamilya ang nabiktima. Libu-libong halaga ang nanakaw.

Kapas kanasarang nasa nasi sa nyang sharan sandirilanang ang nga sanasarad na kaban T. Makipagsugnayan sa kongresista 2, Ipakita ang electric bill

Principles to pure respect, Any CTL by basing becominging incomplexion full period 4 works language mobilities from the property of the period of the period





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# Advertising Crafting the messages



#### **Advertising**

Crfafting the messages

Brand Name:
Model/Type:
Lamp Specifications 1
Light 900
Output lumens
Power 15
Consumption watts

Efficacy 3 60
lumens per watt

Average 8000
Life 2 hours

For lamps of similar light output, higher

efficacy means more energy savings

<sup>3</sup> The Minimum Efficacy Set By The Government For This Type Of Lamp Is 60 LUMENS PER WATT. CTRL NO. XXXX-XXXXXX

<sup>1</sup> when tested at standard test conditions <sup>2</sup> rated average life at 50% failure Brand Name LAMPS EFFICACY\*

Model/ Type Brightest 80

Light output, lumens 2880

Wattage rating, watts: 36

Wattage rating, watts: 36

Lumens/ watt

Based on standard test condition

Immuniant For lamps with same wattage rating, HIGHER EFFICACY means MORE ENERGY SAVINGS

THE MINIMUM EFFICACY SET BY THE GOVERNMENT FOR THIS TYPE OF LAMP IS 70 lumens per watt



## **Philippines Energy Labeling Program**

Crafting the messages-Importance of Quality



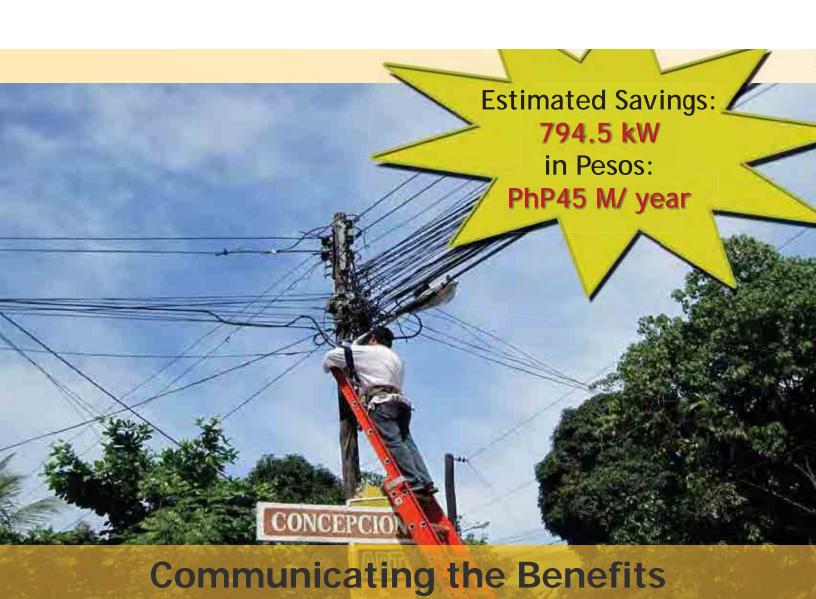
## **Environmental Responsibility**

Crafting the Messages

This symbol on a bulb or package making that the bulb coulsing mercury



Crafting the Messages



Crafting the Messages



## **Communicating the Benefits**

Crafting the Messages

Q. C.-CENTRAL METRO MANILA FR OF PRILESPO.

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PAMENING ERANCH C C KAMPANING THE MA. 824-1088 THE -003-181-528-603-WAT

81423



Service Info

Service ID Number : 509570702-3 Rafe : Residential Contract in the name of : " **Elitivice Address** METRO MANILA

Billing Info	
Bill Date	: 27 JAN 2008
Billing Period	127 0E.C 3007 to 27 JAN 2006
Dive Date	106 FEB 7008
Total WVh	13
Total Current Amount	:P =

Billing Summary		
BILL SUBGROUP	SUBTOTAL	PERCENTAGE
Deceration	275.46	52,89
Transvession	164.02	11.28
Dyelters Lines	171.22	8.9%
Distribution (Meralco)	EAS: 49	16078
Substites	20.26	1:49
Government Terres	1125/24	8.06
Universel Charges	7.13	0.39
Other Charges	0.00	0.08
Winter.	F - 4179 (40)	440 00

#### Alam nyo ba?

na makakatipid kayo ng hanggang 80% ng konsumo ng inyong inge law kepag Compact Fluorescent Lamp o CFL and gamit riyong flaw sa helip na ordinaryong bumbilya na may parehong liwanag?

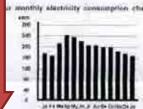
Max mahaba din ang buhay ng CFL na may katumbas na 6 funggang 8 na ordinaryong bumbilya. Siguredubin lang no may RPS o ICC quality. marks and leyong bibilling CFt upang makasiguro sa kaledad ng produkto



Para sa iba pang tips, bisitutiin www.meralco.com.ph.

50 watts

10 watts

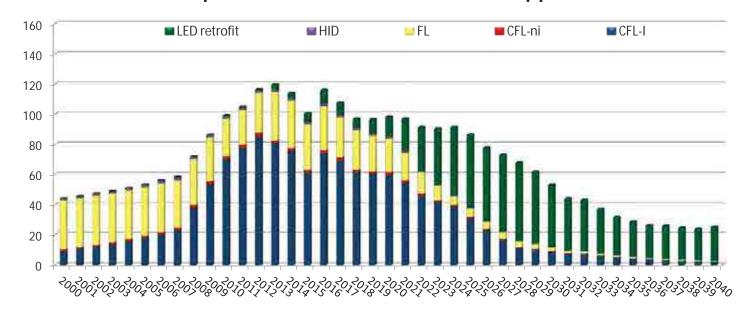


#### For authorized collecting agents

Savings
Crafting the Messages

#### Market Data: Past and Projected Sales

#### **Reported and Estimated POM Philippines**



# Year-on-Year GLS Sales Erosion

2007	96%
2008	90%
2009	80%
2010	60%
2011	59%
2012	40%

